

How to read this report?



This report results from interviews and workshops conducted within Radio-TV (RTV) by Certimedia - Challenge Optimum SA consultants in January 2007.



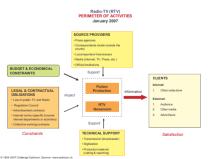
It presents a « satellite view » of the current status of RTV management systems, with focus on the News and production process, as well as the next steps to be achieved in view of improving RTV quality management systems and products.

The findings of our consultants are based on 6 participative workshops, 20 self-assessment questionnaires fulfilled by managers and heads of department and around 10 complementary interviews.



The top management of RTV shares the values of ISAS BC 9001 standard and wants to evaluate how fat its management is from the best practices contained in the standard.

A second expectation deals with analyse and suggestions to improve the efficiency of internal production processes in a highly competitive environment.



This document is structured in 6 sections:

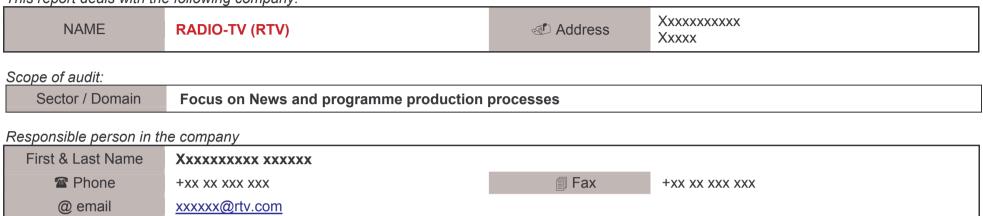
- 1- Identification of the parties
- 2- Facts and data about RTV
- 3- Summary of the main findings
- 4- Self-assessment questionnaire results
- 5- Workshops results
- 6- Roadmap





1- Identification of the parties

This report deals with the following company:



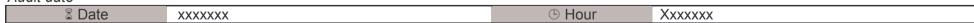
Consultant 1

First & Last Name	Prof. Dr. Louis Balme, Expert consultant, Challenge Optimum S.A. (Geneva); ISAS Vice-president		
Phone	+41 22 738 13 11	Fax	+41 22 738 13 46
@ Email	louis.balme@optimum.ch		

Consultant 2

First & Last Name	Dr Magali Modoux, Certimedia Project Manager, Challenge Optimum S.A. (Geneva)		
Thone	+41 22 738 13 11	Fax	+41 22 738 13 46
@ email	magali.modoux@optimum.ch		

Audit date







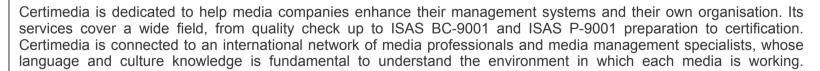
RTV

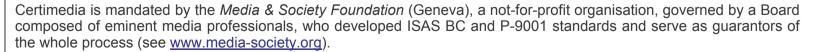
Interviewed	XXXXX	General Manager
managers	XXXXX	Newsroom Chief Editor
	XXXXX	Production Chief Editor
	XXXXX	Director of Finance
	XXXXX	Director of Technical Department
	XXXXX	Director of Marketing Office
	xxxxx	Director of Human Resources
	xxxxx	Chief Editor
Workshops	XXXXX	Assistant Chief Editor
participants	XXXXX	Technical staff
	XXXXX	Redactor
	XXXXX	Redactor
	XXXXX	Marketing manager
	XXXXX	Newsroom Chief
	XXXXX	Producer
	XXXXX	Cameraman in chief
	XXXXX	Redactor



Certimedia

Certimedia is a department of *Challenge Optimum S.A.* (Switzerland), a company with more than 12 years experience and expertise in coaching and consulting companies seeking certifications. It covers a wide range of standards with focus on management systems (ISO 9001, ISO 14001, etc.). *Challenge Optimum S.A.* has also developed its own training institute, specialized in quality management (see www.optimum.ch).













2- Facts and data about RTV

DATAS

RTV offer:

- RTV national television
- RTV national radio
- RTV cultural radio



RTV staff:

- 500 employees, of which:
 100 journalists and producers
- 40 correspondents inside and outside the country
- 75 free-lancers (journalists, cameramen and technicians)

RTV status

- RTV is a public broadcaster; part of its employees are civil servants, others have private contracts
- The status of RTV is established by the Law
- RTV Administration Board & General Manager are proposed by the National Broadcast Regulation Authority and formally appointed by the Parliament.
- RTV General Manager has a five years mandate

Financing of RTV:

- · Public and non-profit entity
- Yearly budget: € XX millions, of which:
 - XX millions from license fee
 - XX millions from commercial revenues







3- Summary of the main findings

POSITIVE FINDINGS

- 1- Very dynamic and proactive top management
- 2- Staff well committed to quality management and continual improvement and aligned to corporate mission
- 3- Transparent organisation
- 4- Lot of quality documents do exist but are not properly formalized and up dated "Broadcasting Code" and "Advertising Code" in place

AREAS TO IMPROVE

- 1- Customer satisfaction too limited to advertisers and sponsors: audience needs and expectations not adequately addressed (cf. joint scheme on quality and marketing)
- 2- Lack of procedures to evaluate the purchased product and the suppliers
- 3- RTV management systems should be better formalized, with clear mission, resources and tools to measure and improve the performance of all RTV processes (see roadmap)
- 4- HR management could be improved: training, performance-linked incentives, internal communication
- 5- IT digitization challenge to proper meet: need for equipment and planning & IT training for all staff

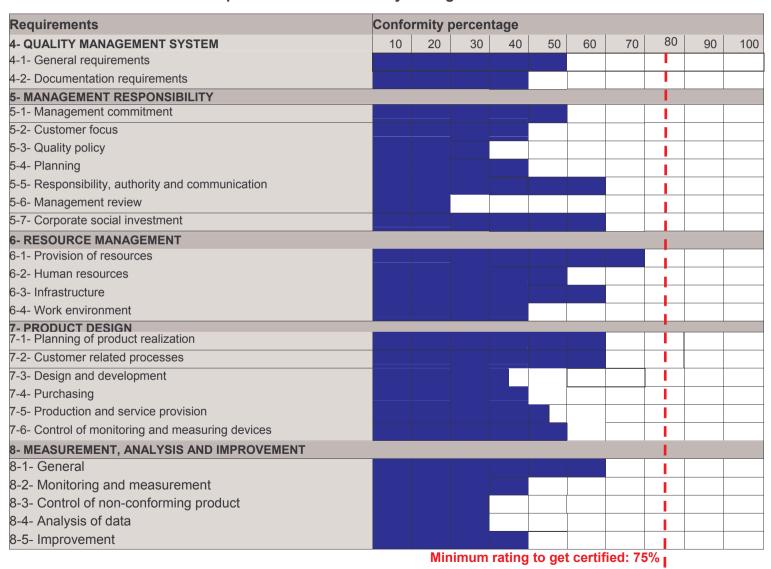






4- Self-assessment questionnaire results

RTV conformity table with ISAS BC 9001:2003 requirements: Results of 20 self-assessment questionnaires fulfilled by managers







5- Workshops results

5.0. Workshops methodology

The following documents reflect the perception of RTV managers, professionals and journalists. They are the results of six workshops attended by representatives of the whole staff. The used findings and words reproduce what the participants said in their own wording.

The workshops dealt with **RTV perimeter of activities**, the strengths, weaknesses, opportunities and threats of the company (**SWOT analysis**), and the critical activities RTV needs to master in order to ensure the success of the News and production processes (focus on activities "to have" and not on those "nice to have"). According to the proved Pareto rules, the critical activities are more or less 20% of all the activities but correspond to 80% of the operational, strategic, economical and technological risks.

The **Functional organisational chart** answers the question "what" (activities), the **Process Diagram** the question "how" and the set of procedures to be written tackles with the question "who". As an example, the participants worked together on a model of procedure on programming and handling the daily editorial meeting.





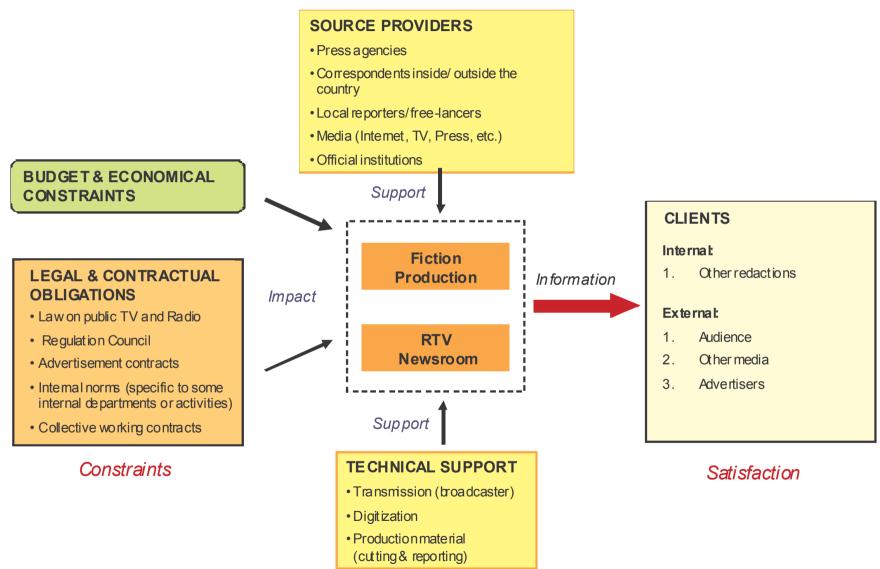








Radio-TV (RTV) PERIMETER OF ACTIVITIES January 2007



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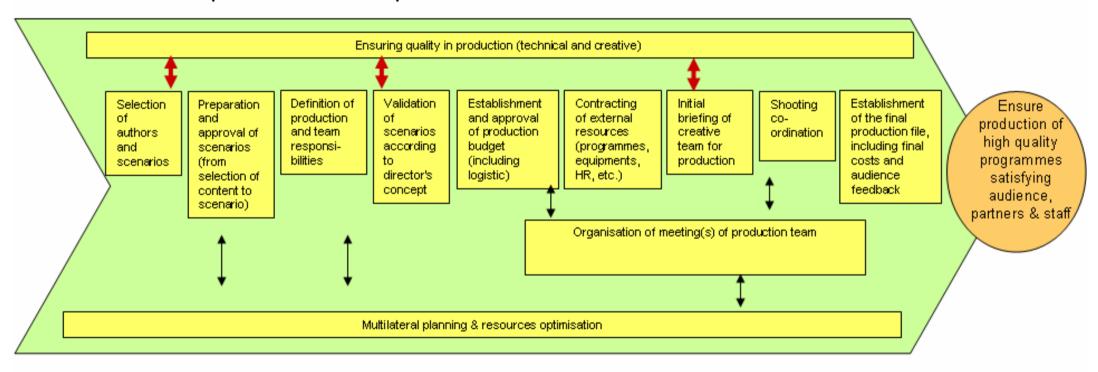
RTV News & fiction production FUNCTIONAL ORGANISATION CHART January 2007

PLANNING	PRODUCTION	RESOURCES	CRISIS MANAGEMENT	MARKETING	QUALITY CONTROL
Planning and handling of daily editorial meetings to ensure strategy of the day and keeping in mind the week Selection of	Collection of data News selection & ranking	Contracting of external resources (programmes, HR, equipments, etc.)	crisis & special risituations	Relationship with marketing department for ad. insertion and audience research	Evaluation of the output (i.e. reporters debriefing, monitoring of radio programmes, etc.)
	Shooting coordination	Establishment and approval of production budget (including logistic)			
	Choice of proper format				Ensuring quality in production (technical
subjects of the day	Selection of authors and scenarios	Budget planning & control			and creative) Selection &
Planning HR (journalists and eventually technical staff)	Preparation and approval of scenarios (from selection of content to scenario)	Definitionof production and team responsibilities			evaluation of news agencies
Multilat era l planning & resources opt imisation	Initial briefing of creative team for production	Selection & hiring of free-lancers			
	Establishment of the final production file, including final costs and audience feedback	HR field coordination (journalists and eventually technical staff)	QUESTION: "What are the elementary activities ("need to have activities) which you need to master (document and control) in order to a chieve quality & innovation in our daily operations?"		ment and control) in
	Organisation of meeting(s) of production team	IT Coordination			
	Validation of scenarios according to director's concept		©1994-2007 C	Challenge Optimum, Geneva	a - www.optimum.ch





Fiction production sub-process

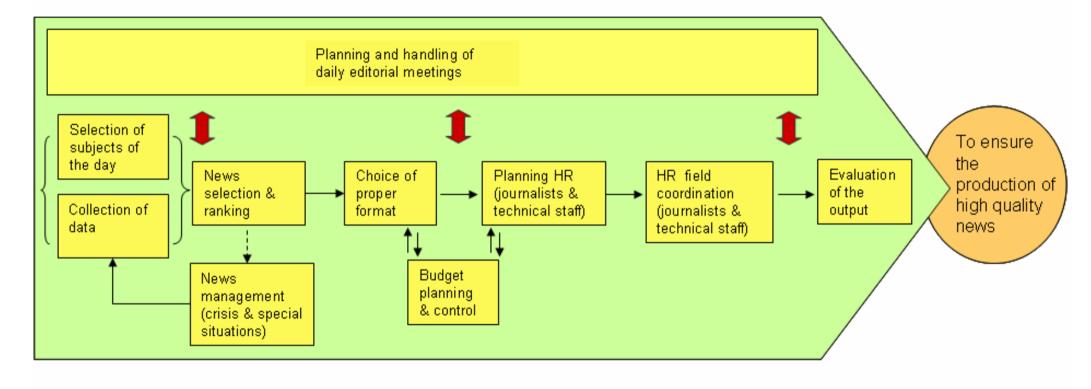








News production sub-process



The News Process articulates the critical activities together in order to produce the necessary flow to deliver News programmes.





STRENGTHS	WEAKNESSES		
Good HR 2	Significant gap bet ween strategy	Weak operational management 2	
Professional knowledge and education	weak leadership in terms of HR	Bad communication from top managt to middle managt	
Good professional knowledge of staff and journalists	mana gt (executive mana gt)	Communication betw. departments	
Educational centre	No clear vision about future (lack	(horizontal)	
Good creative potential	of strategy)	Middle managt lacks many elementary skills	
Good financial and technical assets 3	Slow reaction on challenges on media market	(media product & process wise); managt problem	
Good technical quality of broadcast (signal, colour, etc.)	Lack of quality standard 3	Inappropriate model of organisation	
Incomes are stable for the moment	Evaluation of prog. out puts (lack of quality standards)	(processes, responsibilities etc. not clear)	
Variety and quality of programmes 1	Age pyra mid 4	Educational focus- group not	
Widest range of programmes	Average age of employees (>48 for TV, >50 for radio)	a ppropriate d	
Strong societal involvment 4			

QUESTION: Based on your knowledge & experience within RTV, what is your vision of RTV swots including the current situation as well as the future?

OPPORTUNITIES

view points except old

staff)

New media

time over...)

formats

distribution(prime

Application of new

Motivation for change

through education 3

Education for new

knowledge (for ex.

Staffis motivated for

2

digitalisation)

education

Positive legal &

organisational

Opportunity of benchmark BC 9001

New law on media

status (searchfor

better efficiency)

(codes of mana gement)

environment

011 0111 01111 120	
New media paradigm 1	Lack of political and financial autonomy 1
Opportunities digitalisation (for all	New legislation (UE),

lation (UE). license fe e problem

Possible change in financing (license, etc.)

Political and financial pre ssures

Uncle ar perspectives of PSB

Unclear position of public service

Monastery model of public broadcasting

> Goinginto battle with commercia I televisions we can loose our purpose of existence (lack of self-confidence)

Wrong perception of change

THREATS

Threats multimedia (vide o on demand. ine met)

Digitalisation(from old staff view point)

Involvement in change oftop managt and other powerful executives

Fearofchanges at stafflevel

Continual weak ope rational mana gement

Control by unqualified people (conflict audits/ops management)

Radio-TV RTV: **SWOT ANALYSIS** January, 2007





Sponsorshipof

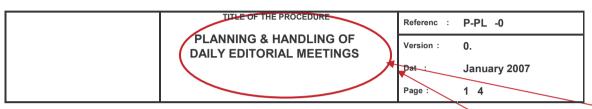
cult..&sport events

Co product io n and

support of cultural

items (films, etc.)

5.5. Procedure for planning and handling the daily editorial meeting

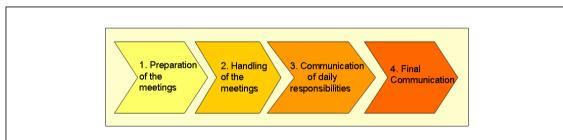


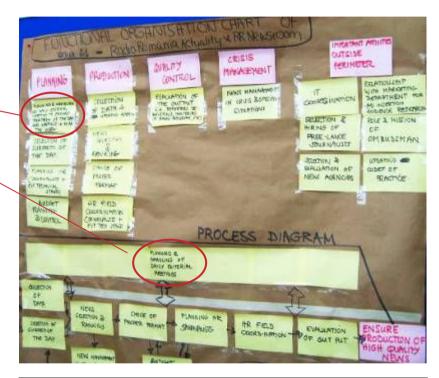
Objective

The objective of this procedure is to ensure thatthe editorial strategy of the day

- 1- Is clearly defined, consensually elaborated and diligently communicated to that involved in the coverage of daily events
- 2- Follows general editorial objectives of the stationas per the programming grid
- 3- Follows the editorial strategy of the
- 4- Is understood and applied by all parties involved.

Phases:





All the defined critical activities (yellow boxes on the photo) should be documented (through a procedure) and controlled in order to ensure the success of the News process.





6- Roadmap

- 1- Identify and formalise all critical activities (1 month)
- 2- Define new strategy and organisational structure (One more month)

From the analysis conducted in step 1, deduct and formalize in a consensual way:

- 2-1- A common and shared strategic vision for the future
- 2-2- A new organisational structure well adapted to new strategy and challenges
- 3- Establish and formalize the new management system: (6 to 9 months)
- 3-1- Establish Quality committee and working groups
- 3-2- Write procedures for all critical activities (20% of all activities representing 80% of the risks)
- 3-3- Build a consensus around professional and quality codes of practice and policies
- 4- Train managers to quality and project management (Simultaneously with step 3)
- 5- Improve quality by monitoring and measuring the performance of the systems (Continual improvement)
- 6- Get ISAS BC-9001 certified (first television, then 3 months later radio)

Geneva, 22nd January, 2007.

Louis Balme



Magali Modoux





